

Memorandum



Date: November 5, 2013

To: Honorable Chairwoman Rebeca Sosa
and Members, Board of County Commissioners

Agenda Item No. 8(F)(9)

From: Carlos A. Gimenez
Mayor

Subject: Recommendation to Reject all Proposals Received: Laboratory Information Management System

Recommendation

It is recommended that the Board of County Commissioners (Board) approve rejection of the two proposals received under *Request for Proposals (RFP) 862, Laboratory Information Management System*. This solicitation was issued on behalf of the Miami-Dade Police Department for a configurable commercial Laboratory Information Management System (LIMS), inclusive of all software licensing, hardware, implementation, integration, configuration, data conversion, training, and maintenance support services.

The proposals received in response to the solicitation were reviewed by the Evaluation/Selection Committee. After extensive discussions and a detailed evaluation of each offer, it is recommended that both proposals be rejected. This rejection is recommended since the proposed solutions do not meet the needs of the Miami-Dade Police Department's Forensic Services Bureau as outlined in the solicitation. The proposals did not articulate in full detail how the proposed functionality can meet the operational requirements for forensic evidence tracking and reporting. Additionally, both proposal offers exceed the grant funded allowance for this project and the time allocated for implementation of the new LIMS. The grant requires the new LIMS to be in place by the end of 2014; based on the proposal offers, this cannot be accomplished as submitted. The Miami-Dade Police Department Forensic Services Bureau is reviewing the technical specifications along with a review of core requirements to re-solicit this procurement in an expedited manner. Award of the revised Request for Proposals is contingent upon approval of this rejection of all proposals.

Scope

The impact of this item would not have been countywide in nature.

Fiscal Impact/Funding Source

The fiscal impact of the initial five-year contract term would have been \$1,024,000. The federal grant funding for this project is the FY2011 and FY2012 Forensic DNA Backlog Reduction Program awarded by the U.S. Department of Justice, Office of Justice Programs, National Institute of Justice. Currently, the FY2012 grant expires in 2014, and a grant amendment extending the date until March 2015 is pending approval. The allocation was budgeted as follows:

Department	Allocation	Funding Source	Contract Manager
Police	\$ 1,024,000	Federal Funds	Stephanie Stoiloff
Total	\$ 1,024,000		

Track Record/Monitor

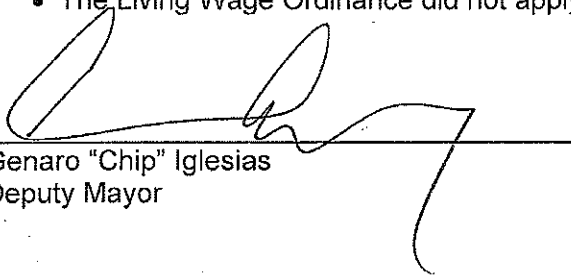
The solicitation was issued for the Miami-Dade Police Department. The contract manager is listed in the table above. Melissa Adames of the Internal Services Department is the Procurement Contracting Manager.

Vendors Not Recommended for Award

Proposers	Reason for Not Recommending
Justice Trax, Inc.	Proposals did not meet the operational requirements and scope as outlined within the solicitation. Additionally, both proposals exceed the grant funded allocation for this project.
StarLims Corporation	

Applicable Ordinances and Contract Measures

- The User Access Program provision did not apply.
- The Local Preference Ordinance was included in the solicitation.
- The Living Wage Ordinance did not apply.



Genaro "Chip" Iglesias
Deputy Mayor

Memorandum



Date: August 26, 2013

To: Lester Sola
Director
Internal Services Department

Thru: Miriam Singer, CPPO
Assistant Director
Internal Services Department

From: Melissa Adames, CPPB
Procurement Contracting Manager
Chairperson, Evaluation/Selection Committee

Subject: Report of Evaluation/Selection Committee for RFP No. 862: Laboratory Information Management System

The County issued a solicitation to obtain proposals from qualified firms to provide a turn-key configurable, commercial off-the-shelf Laboratory Information Management System (LIMS) for use in multiple areas within the Miami-Dade Police Department, Forensics Bureau. It was anticipated that the selected Proposer will be responsible for delivery of a complete turn-key LIMS System inclusive of all software licensing, hardware, implementation, integration, configuration, data conversion, training, maintenance, and ongoing support services.

The Evaluation/Selection Committee has completed the evaluation of proposals submitted in response to the solicitation following the guidelines published in the solicitation.

Evaluation/Selection Committee meeting dates:

- July 26, 2013 – Kick off Meeting
- August 9, 2013 – Evaluation Meeting

Verification of compliance with contract measures:

Not applicable since no contract measures were assigned to this solicitation due to the use of federal funds. This procurement is being funded through a federal grant covering the acquisition and implementation of a new LIMS system for the Miami-Dade Police Department (MDPD) Forensics Bureau.

Verification of compliance with minimum qualification requirements:

The solicitation had minimum qualification requirements which were reviewed by the Chairperson. All of the proposers met the minimum qualification requirements set forth within the solicitation.

Local Certified Service-Disabled Veteran's Business Enterprise Preference:

Veteran's Preference was considered in accordance with the applicable ordinance. None of the proposers qualified for the preference.

Summary of Scores:

An evaluation meeting was held with the Evaluation/Selection committee and technical advisors to discuss the proposals received in response to the RFP from JusticeTrax and StarLims Corporation. After extensive discussion, the Evaluation/Selection committee and technical advisors felt that the proposals submitted did not articulate in detail how the majority of the required elements of the proposed LIMS system could meet the operational and legal statutory requirements for the software functionality required as outlined within the solicitation. Without specificity within the proposal responses several scope requirements were not addressed or did not meet the operational needed of MDPD. The extensive customizations that would be required also was deemed as a major cost driver that was not anticipated as most of the legal statutory requirements should already be contained within

the commercially available off-the-shelf LIMS system. Both proposals also exceed the grant funded allocation set-aside for the acquisition and implementation of a new LIMS system.

Concerns were also raised by the Evaluation/Selection committee and technical advisors pertaining to the financial stability, past experience, and recommended project team for JusticeTrax. The Evaluation/Selection committee and technical advisors also had concerns pertaining to the StarLims pricing, implementation approach, past experience, and proposed implementation plan which exceeded the grant project timeline and funding.

The preliminary scores are as follows:

Proposer	Technical Score (Max. 425 pts)	Price (Max. 75 pts)	Total Combined Score (Max. 500 pts)	Price Submitted
JusticeTrax	142	25	167	\$ 2,543,869.00
StarLims Corporation	216	24	240	\$ 4,234,436.25

The Evaluation/Selection Committee decided not to hold oral presentations and are recommending rejection of all proposals received in response to RFP862. MDPD will work to review the technical specifications and requirements to try and scale back the scope of services. This effort is being conducted to try and obtain a solution that can meet the operational and legal statutory requirements within a limited implementation period to not lose the federal funds allocated for this project.

Local Preference:

Local Preference was considered in accordance with applicable ordinance, but did not affect the outcome.

Other information:

Upon the cone of silence being lifted, a project debriefing will be conducted with the vendors who participated in this solicitation. This debriefing is being conducted to try and understand why the cost projections, system offerings, and project plans vary from the market research efforts conducted by MDPD.

Negotiations:

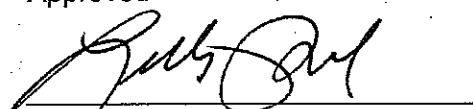
The Evaluation/Selection Committee recommends that the County reject all proposals and not proceed with negotiations.

Consensus Statement:

The Evaluation/Selection Committee recommends that the County reject all proposals received in response to RFP862. This rejection is based on the outlined needs of the Miami-Dade Police Department, Forensics Bureau not being met fully by either solution proposed.

Copies of the score sheets are attached for each Evaluation/Selection Committee member, as well as a composite score sheet.

Approved



Lester Sola
Director

9/3/13
Date

RFP NO. 852
LABORATORY INFORMATION MANAGEMENT SYSTEM
EVALUATION OF PROPOSALS
COMPOSITE - PRELIMINARY SCORES

SELECTION	PROPOSERS	CRITERIA	Technical Points		JusticeTrax	Starlms
			Proposed	Weighted		
		Proposer must have at least five years of public safety sector experience in developing and providing software, maintenance, and support services for a forensic crime laboratory. The Proposer's qualifications, past performance, company's vision, financial stability, product roadmap, and public safety solutions experience will also be evaluated.	15	75	17	44
		Relevant experience and qualifications of key personnel, including key personnel of subcontractor(s) that will be assigned to this project and experience and qualifications of subcontractors, including public safety solutions experience.	10	50	14	32
		Proposer's approach and methodology to delivering the required implementation services and support capabilities for the proposed LIMS implementation, configuration, interface development, and installation planning and approach	25	125	46	51
		- Solution architecture and infrastructure - Project timeline - LIMS System documentation to include technical and data flow diagrams - Training - Maintenance and Support Services				
		Proposer's approach and methodology to meet the Federal, State, and County mandates to support LIMS and the Proposer's approach to meeting the technical and functional requirements as outlined in Section 2.0 of this document.	15	75	65	89
		Total Technical Points	85	425	142	216
		Proposed price will be evaluated based on the solution proposed and overall best value to the County.	15	75	25	24
		Selection Factor (70% of the Total Technical Points)			N/A	N/A
		TOTAL POINTS	100	500	167	240
		Ranking			2	

Signature: *Julius J. Barnes*
 Date: *10/1/2013*
 Review by: *John Barnes*

Local Procurement (total points - 5% = Local Preference award)	Weighted ranked proposer's					
Is any firm within 5% of the highest ranked Y/N		Y				
Is highest ranked local? Y/N		Y				

**RFP NO.862
LABORATORY INFORMATION MANAGEMENT SYSTEM
EVALUATION OF PROPOSALS**

COMMITTEE MEMBER - GARY GRAY

SELECTION PROPOSERS CRITERIA		Maximum Points	JusticeTrax	StarLims
Proposer must have at least five years of public safety sector experience in developing and providing software, maintenance, and support services for a forensic crime laboratory. The Proposer's qualifications, past performance, company's vision, financial stability, product roadmap, and public safety solutions experience will also be evaluated.		15	2	7
Relevant experience and qualifications of key personnel, including key personnel of subcontractor(s) that will be assigned to this project and experience and qualifications of subcontractors, including public safety solutions experience.		10	3	5
Proposer's approach and methodology to delivering the required implementation services and support capabilities for the proposed LIMS: - Implementation, configuration, interface development, and installation planning and approach - Solution architecture and infrastructure - Project timeline - LIMS System documentation to include technical and data flow diagrams - Training - Maintenance and Support Services		25	5	5
Proposer's approach and methodology to meet the Federal, State, and County mandates to support LIMS and the Proposer's approach to meeting the technical and functional requirements as outlined in Section 2.0 of this document.		20	10	15
Total Technical Points		85	20	32
Proposed price will be evaluated based on the solution proposed and overall best value to the County.				
Selection Factor (10% of the Total Technical Points)			3	5
TOTAL POINTS		100	23	37

Gary Gray
SIGNATURE

RFP NO.862
LABORATORY INFORMATION MANAGEMENT SYSTEM
EVALUATION OF PROPOSALS

COMMITTEE MEMBER - STEPHANIE STOILOFF

SELECTION PROPOSER'S CRITERIA	Weighting Points	JusticeTrax	StarLims
Proposer must have at least five years of public safety sector experience in developing and providing software, maintenance, and support services for a forensic crime laboratory. The Proposer's qualifications, past performance, company's vision, financial stability, product roadmap, and public safety solutions experience will also be evaluated.	15	3	11
Relevant experience and qualifications of key personnel, including key personnel of subcontractor(s) that will be assigned to this project and experience and qualifications of subcontractors, including public safety solutions experience.	10	2	7
Proposer's approach and methodology to delivering the required implementation services and support capabilities for the proposed LIMS: - Implementation, configuration, interface development, and installation planning and approach - Solution architecture and infrastructure - Project timeline - LIMS System documentation to include technical and data flow diagrams - Training - Maintenance and Support Services	25	9	13
Proposer's approach and methodology to meet the Federal, State, and County mandates to support LIMS and the Proposer's approach to meeting the technical and functional requirements as outlined in Section 2.0 of this document.	30	12	20
Total Technical Points	80	26	51
Proposed price will be evaluated based on the solution proposed and overall best value to the County.	15	7	7
Selection Factor (10% of the Total Technical Points)		N/A	N/A
TOTAL POINTS	100	33	58

Stephanie Stoiloff
SIGNATURE

RFP NO.862
LABORATORY INFORMATION MANAGEMENT SYSTEM
EVALUATION OF PROPOSALS

COMMITTEE MEMBER - MONROE CHIN SEE

SELECTION CRITERIA	Maximum Points	JusticeTrax	StarLms
Proposer must have at least five years of public safety sector experience in developing and providing software, maintenance, and support services for a forensic crime laboratory. The Proposer's qualifications, past performance, company's vision, financial stability, product roadmap, and public safety solutions experience will also be evaluated.	15	8	12
Relevant experience and qualifications of key personnel, including key personnel of subcontractor(s) that will be assigned to this project and experience and qualifications of subcontractors, including public safety solutions experience.	10	5	8
Proposer's approach and methodology to delivering the required implementation services and support capabilities for the proposed LIMS: - Implementation, configuration, interface development, and installation planning and approach - Solution architecture and infrastructure - Project timeline - LIMS System documentation to include technical and data flow diagrams - Training - Maintenance and Support Services	25	15	20
Proposer's approach and methodology to meet the Federal, State, and County mandates to support LIMS and the Proposer's approach to meeting the technical and functional requirements as outlined in Section 2.0 of this document.	25	25	30
Total Technical Points	75	53	70
Proposed price will be evaluated based on the solution proposed and overall best value to the County.	15	8	9
Selection Factor (10% of the Total Technical Points)		5.83	7.0
TOTAL POINTS	100	66.33	86.45
		61	79

SIGNATURE

Monroe Chin See

RFP NO. 852
LABORATORY INFORMATION MANAGEMENT SYSTEM
EVALUATION OF PROPOSALS

COMMITTEE MEMBER - COLLEEN CARBINE

SELECTION CRITERIA	PROPOSERS CRITERIA	Maximum Points	JusticeTrax	StarLIMS
Proposer must have at least five years of public safety sector experience in developing and providing software, maintenance, and support services for a forensic crime laboratory. The Proposer's qualifications, past performance, company's vision, financial stability, product roadmap, and public safety solutions experience will also be evaluated.		15	10 <i>in mind to Justice Court</i>	10 <i>Part of Project Timeline</i>
Relevant experience and qualifications of key personnel, including key personnel of subcontractor(s) that will be assigned to this project and experience and qualifications of subcontractors, including public safety solutions experience.		10	2	7
Proposer's approach and methodology to delivering the required implementation services and support capabilities for the proposed LIMS: - Implementation, configuration, interface development, and installation planning and approach - Solution architecture and infrastructure - Project timeline - LIMS System documentation to include technical and data flow diagrams - Training - Maintenance and Support Services		25	9 <i>Time to let Architecture data flow</i>	6 <i>data flow Time NO over all</i>
Proposer's approach and methodology to meet the Federal, State, and County mandates to support LIMS and the Proposer's approach to meeting the technical and functional requirements as outlined in Section 2.0 of this document.		35	11	14
Total Technical Points		95	23	33
Proposed price will be evaluated based on the solution proposed and overall best value to the County.		15	2	0
Selection Factor (10% of the Total Technical Points)				
TOTAL POINTS		100	25	33

SIGNATURE

[Signature] 8/9/13

15
21
2/5/13

15
12
3



RFP NO. 862
LABORATORY INFORMATION MANAGEMENT SYSTEM
EVALUATION OF PROPOSALS

COMMITTEE MEMBER - OSVALDO NAVARRETE

SELECTION PROPOSERS CRITERIA		Maximum Points	JustiTech	StarLIMS
Proposer must have at least five years of public safety sector experience in developing and providing software, maintenance, and support services for a forensic crime laboratory. The Proposer's qualifications, past performance, company's vision, financial stability, product roadmap, and public safety solutions experience will also be evaluated.		15	3	7
Relevant experience and qualifications of key personnel, including key personnel of subcontractor(s) that will be assigned to this project and experience and qualifications of subcontractors, including public safety solutions experience.		10	2	5
Proposer's approach and methodology to delivering the required implementation services and support capabilities for the proposed LIMS: - Implementation, configuration, interface development, and installation planning and approach - Solution architecture and infrastructure - Project timeline * - LIMS System documentation to include technical and data flow diagrams - Training - Maintenance and Support Services *		25	8	8
Proposer's approach and methodology to meet the Federal, State, and County mandates to support LIMS and the Proposer's approach to meeting the technical and functional requirements as outlined in Section 2.0 of this document.		35	7	10
Total Technical Points		85	20	30
Proposed price will be evaluated based on the solution proposed and overall best value to the County.		15	5	3
Selection Factor (10% of the Total Technical Points)			2	3
TOTAL POINTS		100	25	33

SIGNATURE

Osvaldo Navarrete




MEMORANDUM

(Revised)

TO: Honorable Chairwoman Rebeca Sosa
and Members, Board of County Commissioners

DATE: November 5, 2013

FROM: 
R. A. Cuevas, Jr.
County Attorney

SUBJECT: Agenda Item No. 8(F)(9)

Please note any items checked.

- ☐ "3-Day Rule" for committees applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☐ Ordinance creating a new board requires detailed County Mayor's report for public hearing
- ☐ No committee review
- ☐ Applicable legislation requires more than a majority vote (i.e., 2/3's ____, 3/5's ____, unanimous ____) to approve
- ☐ Current information regarding funding source, index code and available balance, and available capacity (if debt is contemplated) required

Approved _____ Mayor
Veto _____
Override _____

Agenda Item No. 8(F)(9)

11-5-13

RESOLUTION NO. _____

RESOLUTION AUTHORIZING THE REJECTION OF
ALL PROPOSALS RECEIVED IN RESPONSE TO
RFP862 FOR LABORATORY INFORMATION
MANAGEMENT SYSTEM

WHEREAS, this Board desires to accomplish the purposes outlined in the accompanying memorandum, a copy of which is incorporated herein by reference,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board approves the rejection of all proposals received in response to Request for Proposals No. 862 for Laboratory Information Management System.

The foregoing resolution was offered by Commissioner
who moved its adoption. The motion was seconded by Commissioner
and upon being put to a vote, the vote was as follows:

Rebeca Sosa, Chairwoman
Lynda Bell, Vice Chair

Bruno A. Barreiro
Jose "Pepe" Diaz
Sally A. Heyman
Jean Monestime
Sen. Javier D. Souto
Juan C. Zapata

Esteban L. Bovo, Jr.
Audrey M. Edmonson
Barbara J. Jordan
Dennis C. Moss
Xavier L. Suarez

The Chairperson thereupon declared the resolution duly passed and adopted this 5th day of November, 2013. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

Oren Rosenthal

